

Deutsche Bank Investors Conference in Singapore

U-Ming Marine Transportation Corp.

President

C.K. Ong

2010/5/13-2010/5/14

■ A member of Far Eastern Group

■ TSEC code: 2606

Disclaimer:

- This presentation may contain statements that express management's expectations about future events or results rather than historical facts.
- These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected in forward-looking statements , and U-Ming cannot give assurance that such statements will prove correct.
- For additional information on factors that could cause U-Ming's actual results to differ from expectations reflected in forward-looking statements, please see U-Ming's reports filed with the U-Ming Marine Transportation Corp. and Taiwan Stock Exchange Corp.

A. About U-Ming

- Where are we now?
- What have we done to achieve today's position ?
- Where are we heading for

B. Macroeconomics

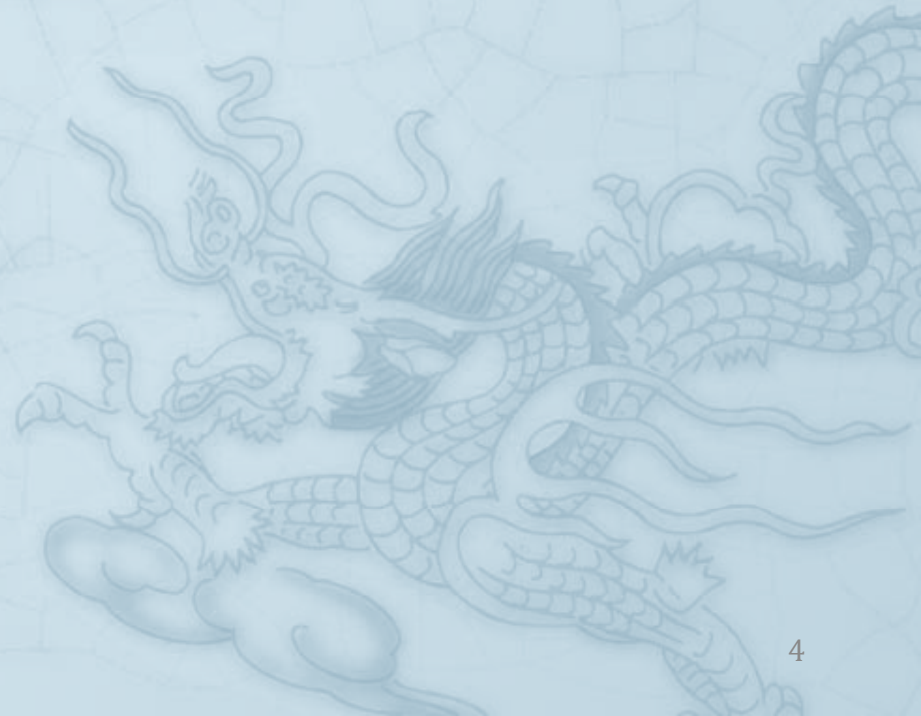
C. Dry Bulk Industry Outlook

- Demand
- Supply
- Port Congestion
- Conclusion

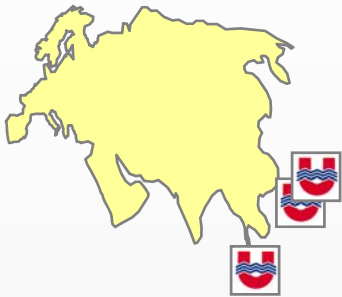
D. Our strategies

D. Q&A

Where are we now?

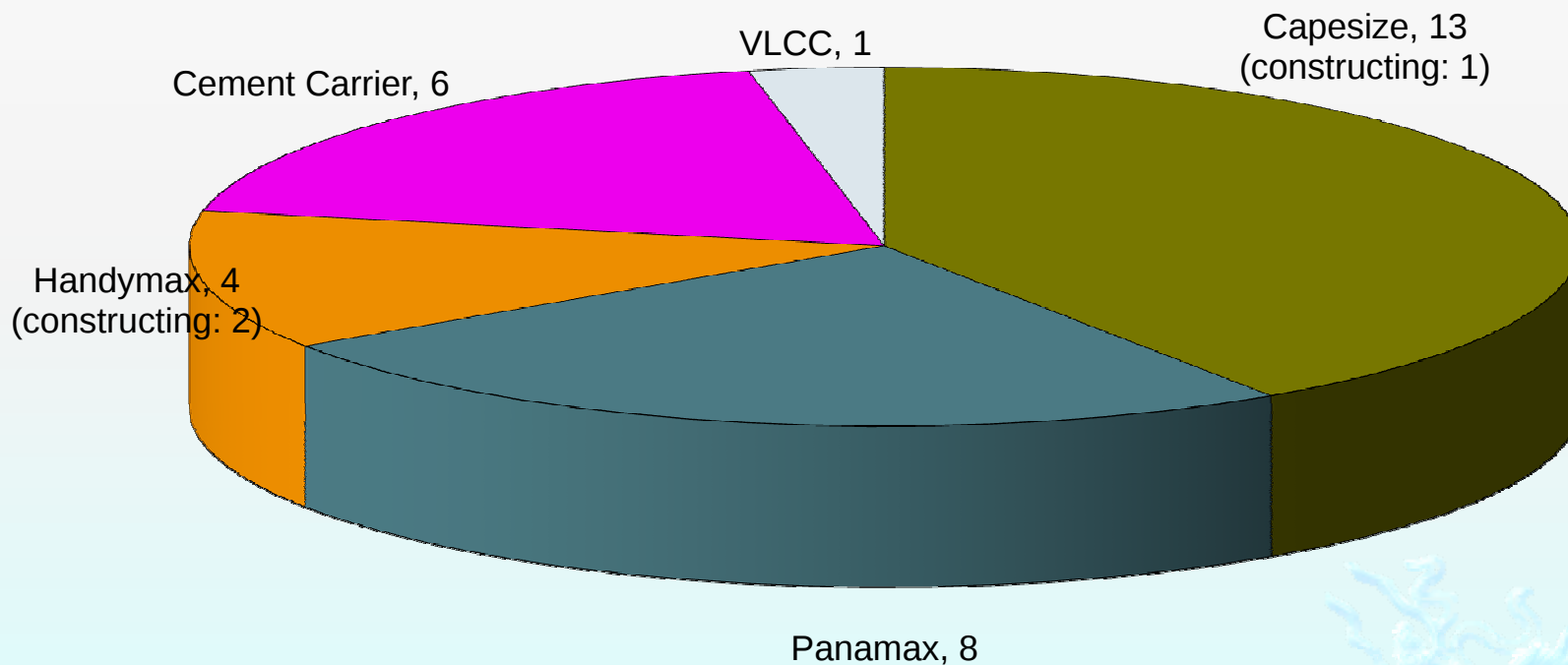


Corporate Structure



Fleet information

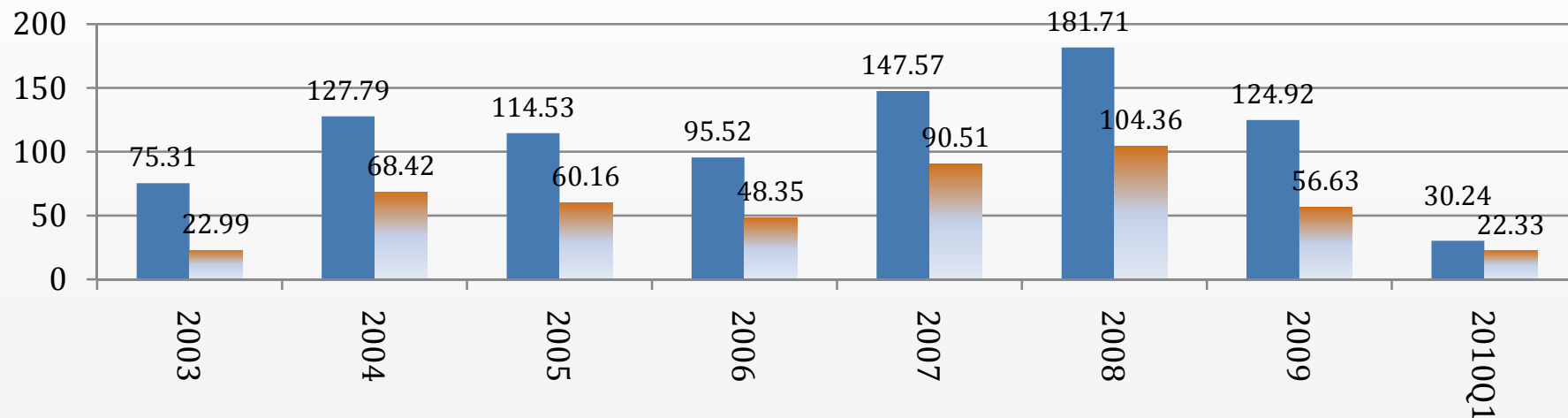
32ships ,about 3.35 million tons in deadweight .(including JV owned)



Annual Revenue & Profit

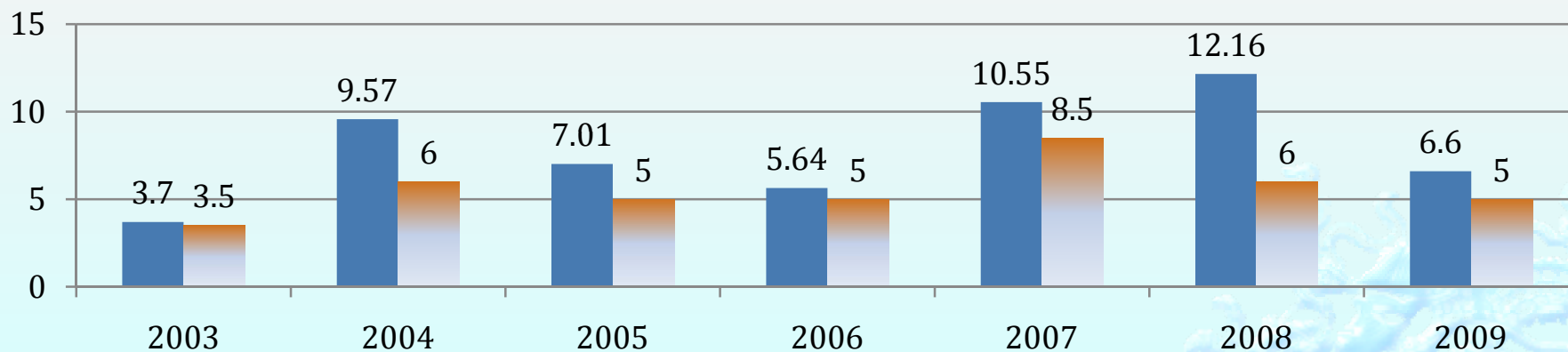
Hundred Million

Consolidated Revenue Consolidated Income



NT\$

EPS DPS



What have we done to be in today's position ?



Planning ahead of the crisis

Prudent management

Resist temptation for over expansion while asset price sky rocketing

opportunities

Proactive Risk management

Finance Risk

Future Market Risk

Credit Risk

Funding & Exchange Risk

Counter Party Risk

Financial Risk management

1

Reduce Capex
and stabilise cash reserves

2

Well manage long(short)-
term funds and loans

>>Lower the interest expense of
domestic loans and increasing
overseas earnings

3

Decrease outstanding days of
accounts receivable

>>Lifting turnover rate

◆ Newbuildings



- Supramax *2 (2012)
- Capesize*1(2010)—
funding arranged with
5 Years T/C attached
- Capex have been
prepared



◆ Cash

-About 700 million USD
in hand,
(over 2.6 times of
capital stock)

Counter Party Risk Management

- **Raise the portion of long-term contracts at the zenith to increase operating profit**

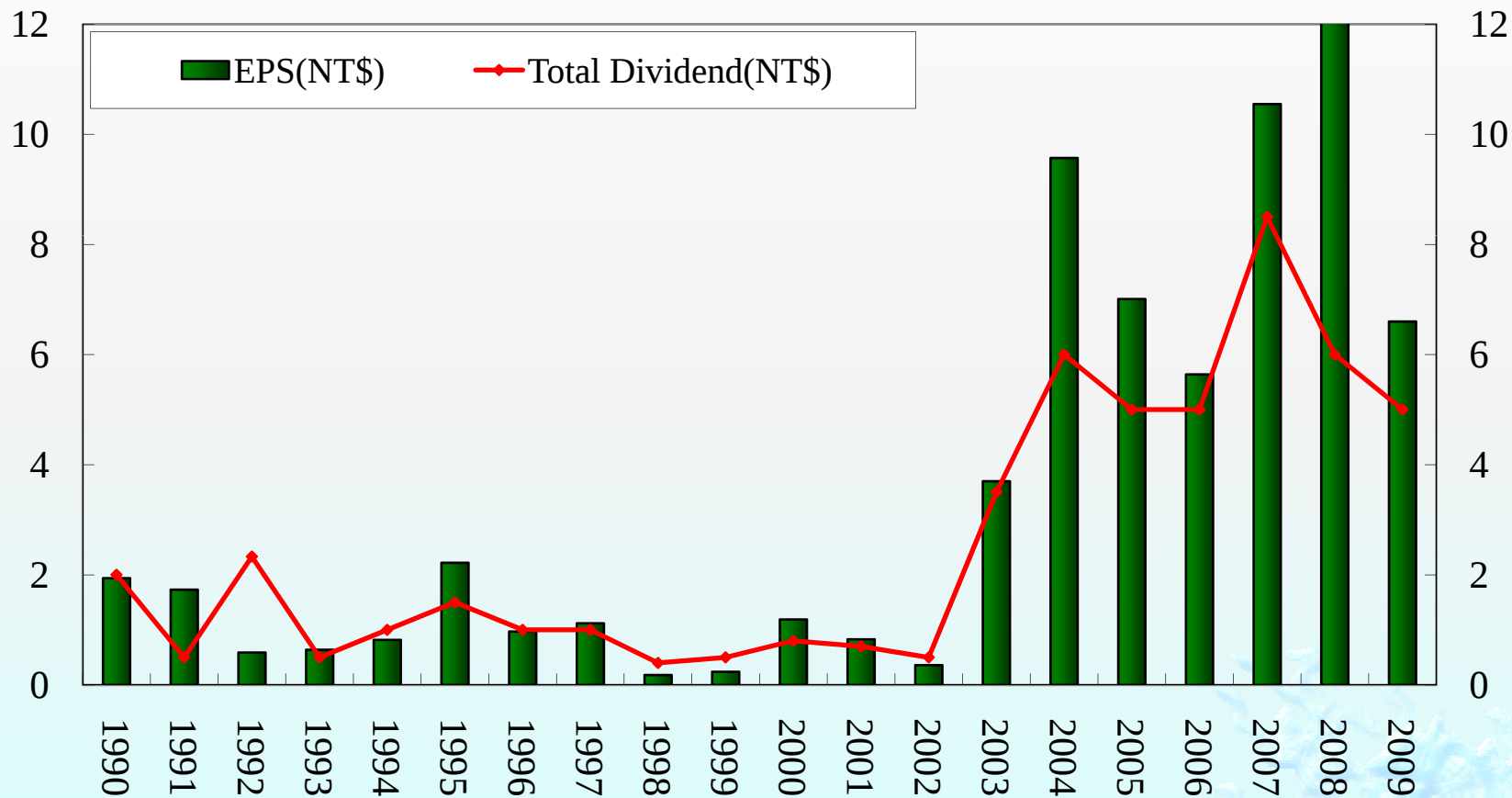
Long-term contract	2010	2011	2012
Ratio	50%	38%	22%

- **Discreetly to choose reliable business partners:**
 - ◆ **BHPB, Rio Tinto, Tenaga Nasional, Taiwan power Company**

A highly competitive, profitable and stable company

NT\$	2003	2004	2005	2006	2007	2008	2009	2010Q1
EPS	3.7	9.57	7.01	5.64	10.55	12.16	6.6	2.6
DPS	3.5	6.0	5.0	5.0	8.5	6.0	5	-
CPS	3.8	7.38	8.69	11.12	20.02	25.54	25.91	27.52
Dividend Yield	18%	13%	11%	10%	10%	12%	8.6%	-
ROE	23.7%	52%	34.7%	24.4%	40.03%	40.45%	20.61%	30.09%
P/E Ratio	5.24	4.93	6.30	6.42	7.41	5.96	8.79	-
EBITDA%	53.1	68.38	68.45	72.13	76.13%	70.07%	63%	89.8%
L/A Ratio	43%	29%	23%	26%	31%	34%	39%	37%
Economic Value Added	1,380 m	5,599 m	4,512 m	3,010 m	6,657 m	7,790m	2,697m	3,035m

Good track record since the IPO

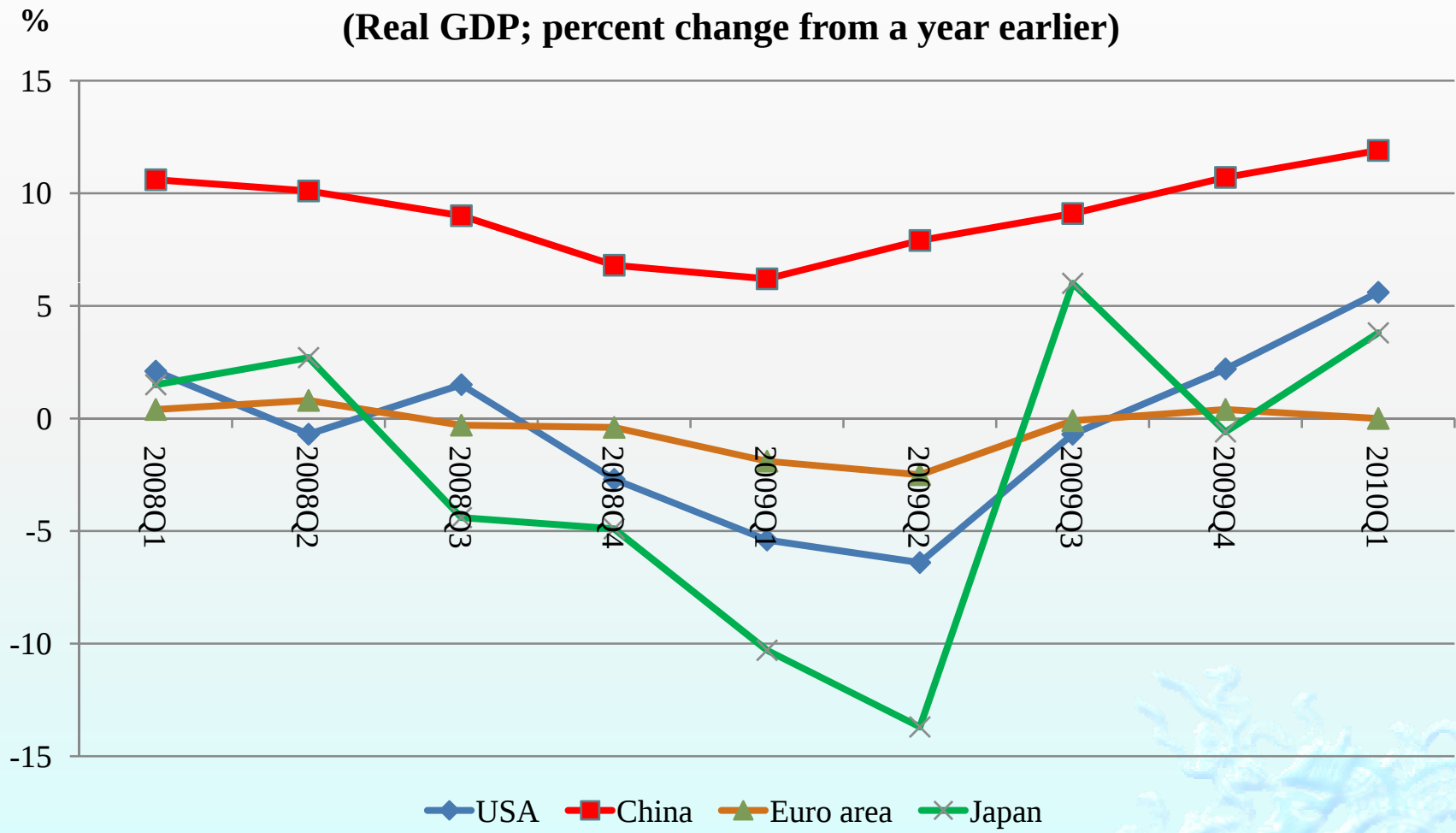


U-Ming listed in 1990

Macroeconomics



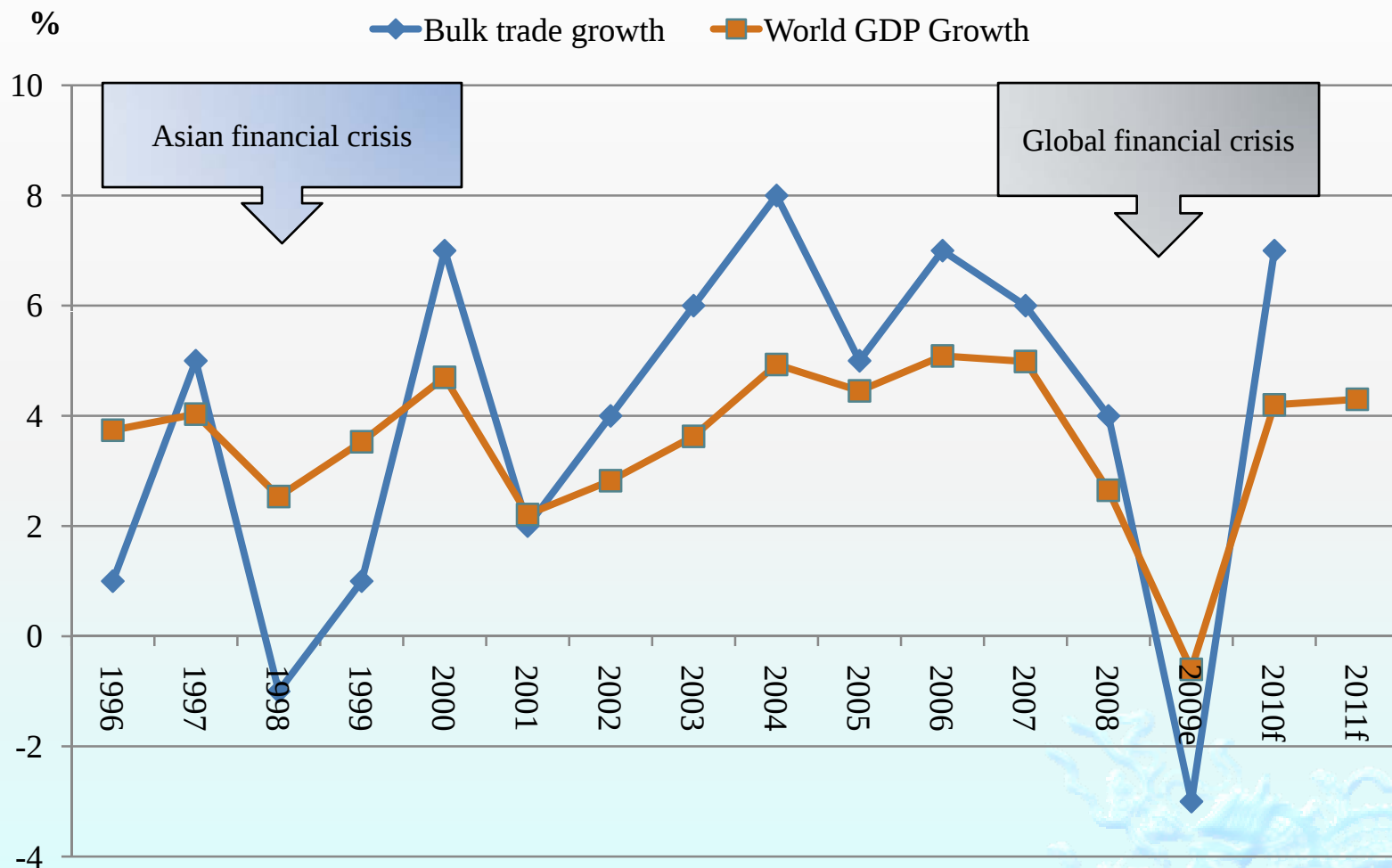
World Economic Review



Latest IMF projections

(%)	2008	2009	2010	2011
World	3.0	-0.6	4.2	4.3
USA	0.4	-2.4	3.1	2.6
Euro Area	0.6	-4.1	1.0	1.5
Japan	-1.2	-5.2	1.9	2.0
China	9.6	8.7	10	9.9

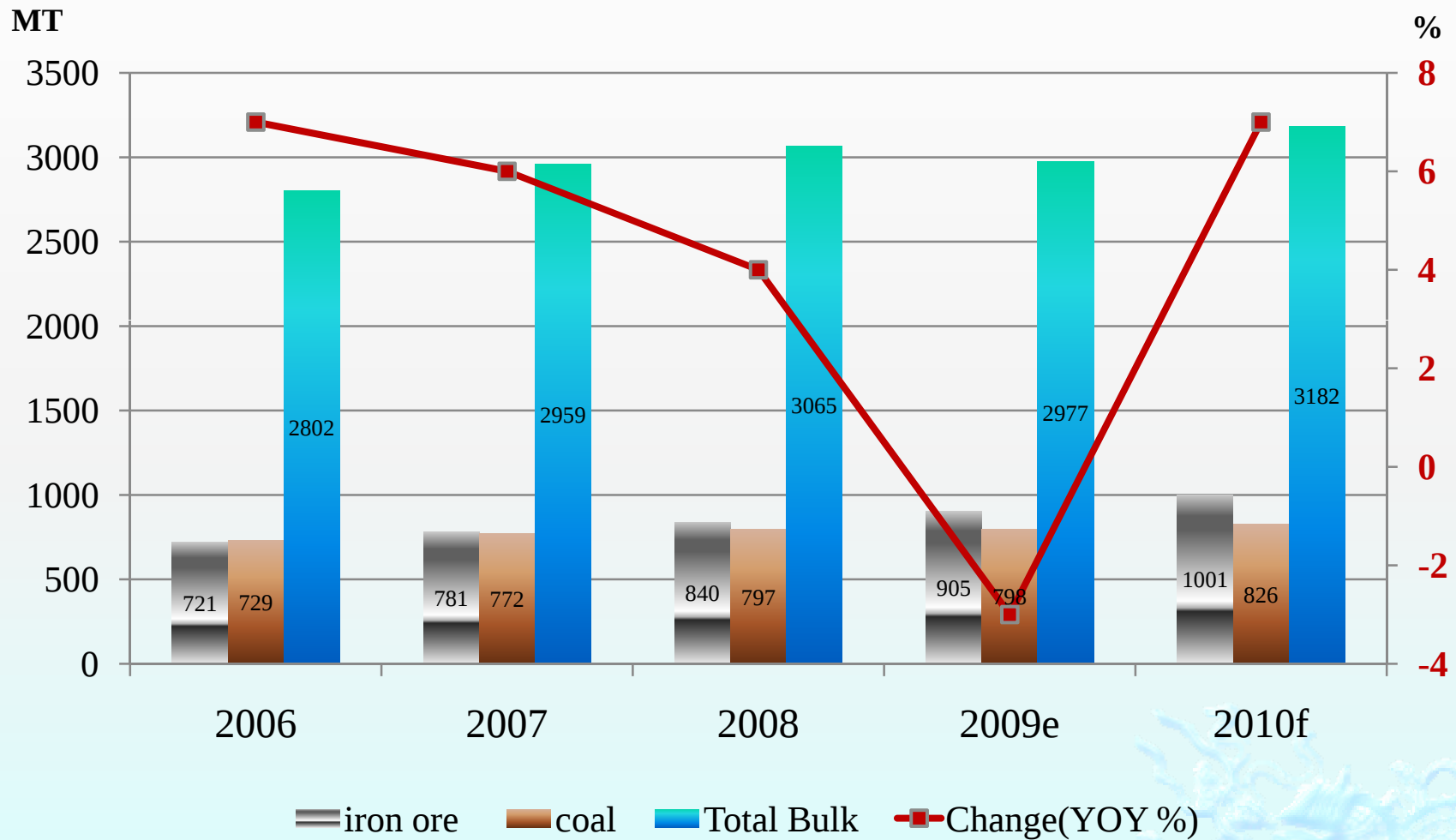
GDP and Dry bulk trade outlook



Dry Bulk Shipping Industry Outlook



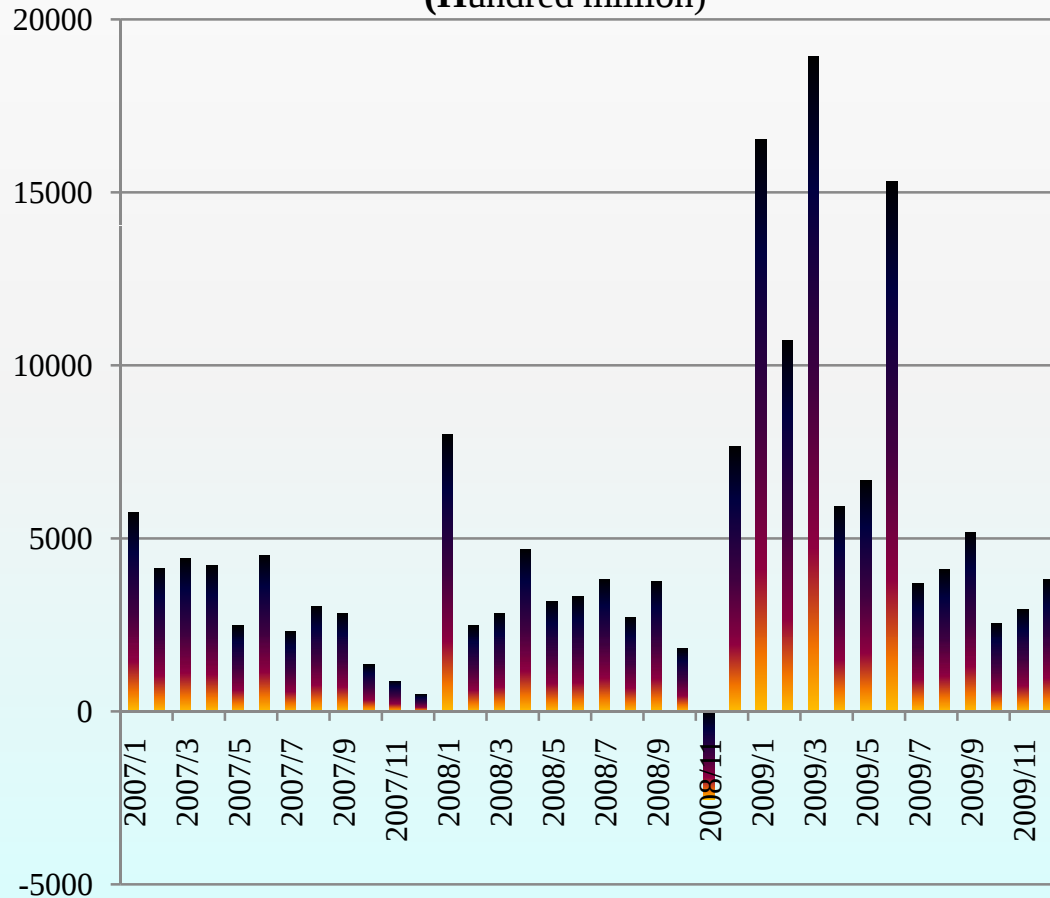
Clarkson – Dry Bulk Shipping outlook



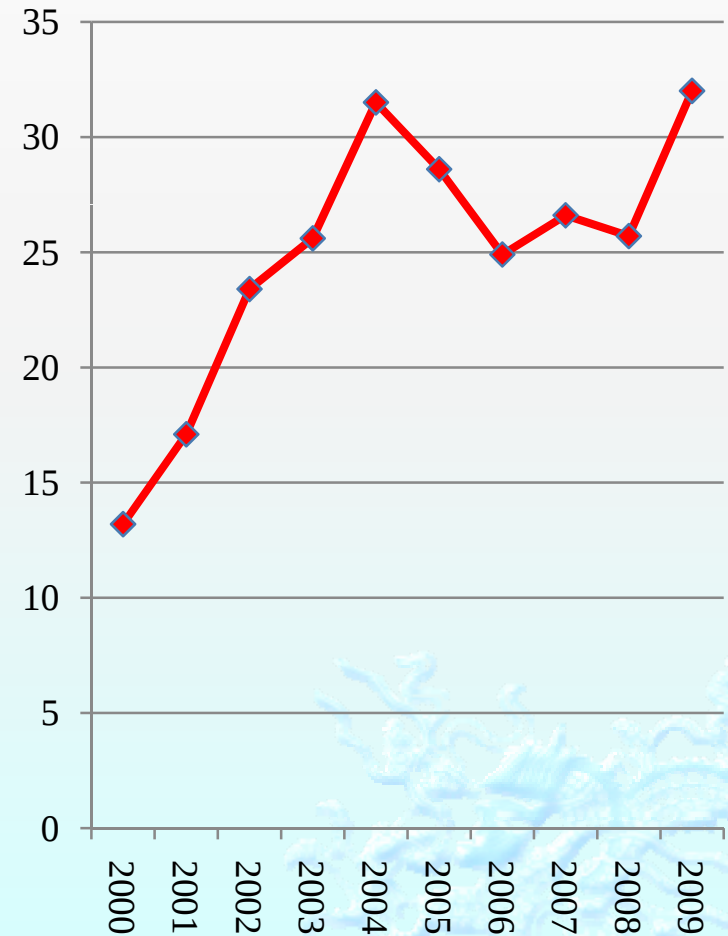
China -- stimulus package and loans

In 2009, boosting loans to a record 9.59 billion Yuan (\$US1.4 trillion)

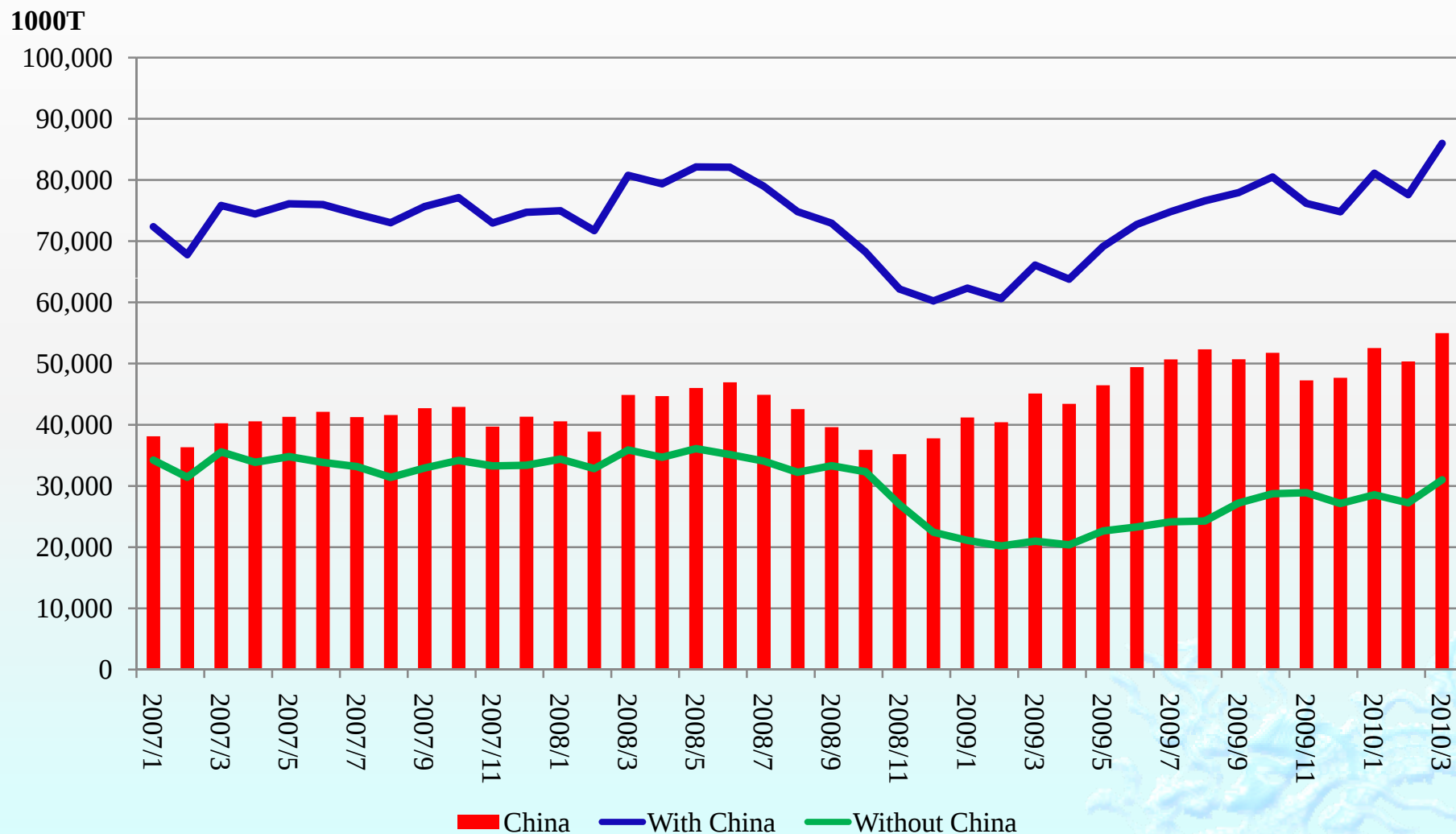
**Monthly loan amount change
(Hundred million)**



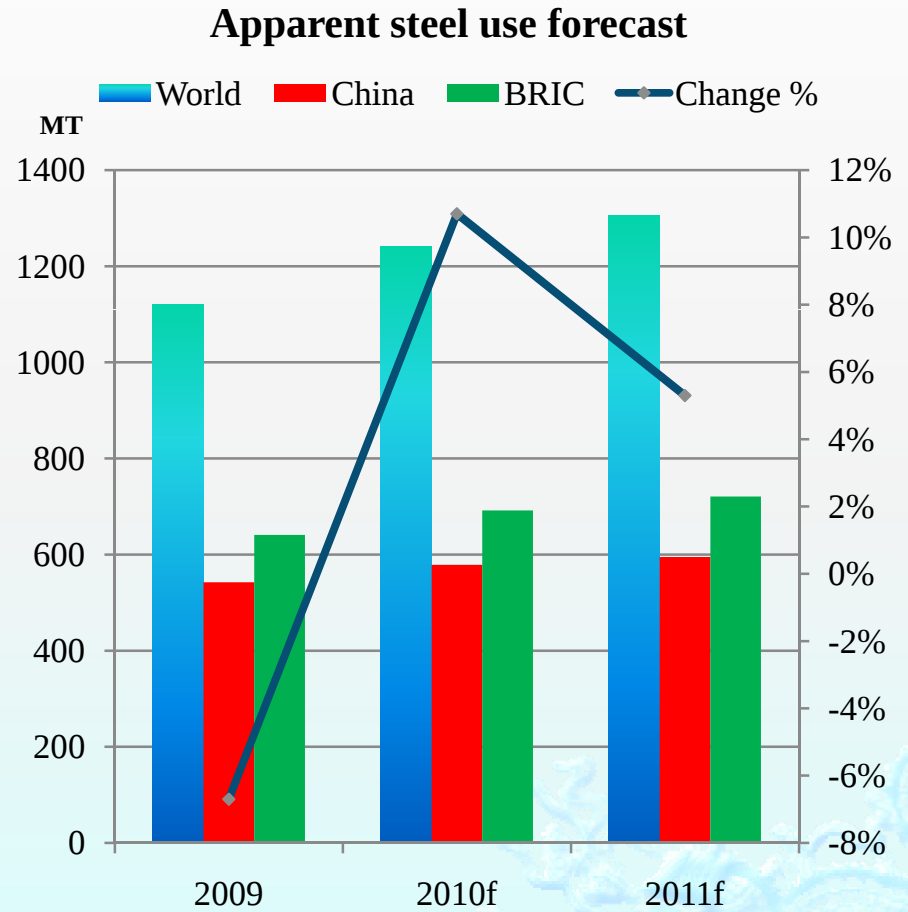
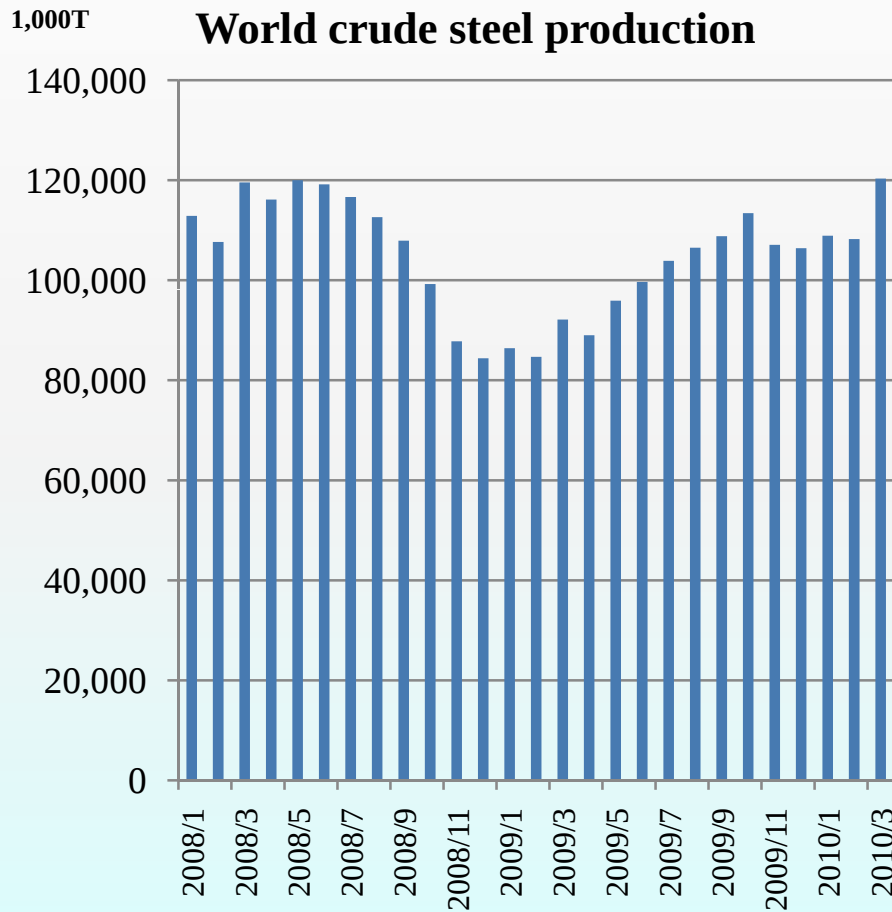
**Fixed Assets Investment
growth %**



EU27+NEASIAN Crude steel production



World steel outlook



GDP growth and steel consumption

China steel demand to increase in new round of economic growth by:

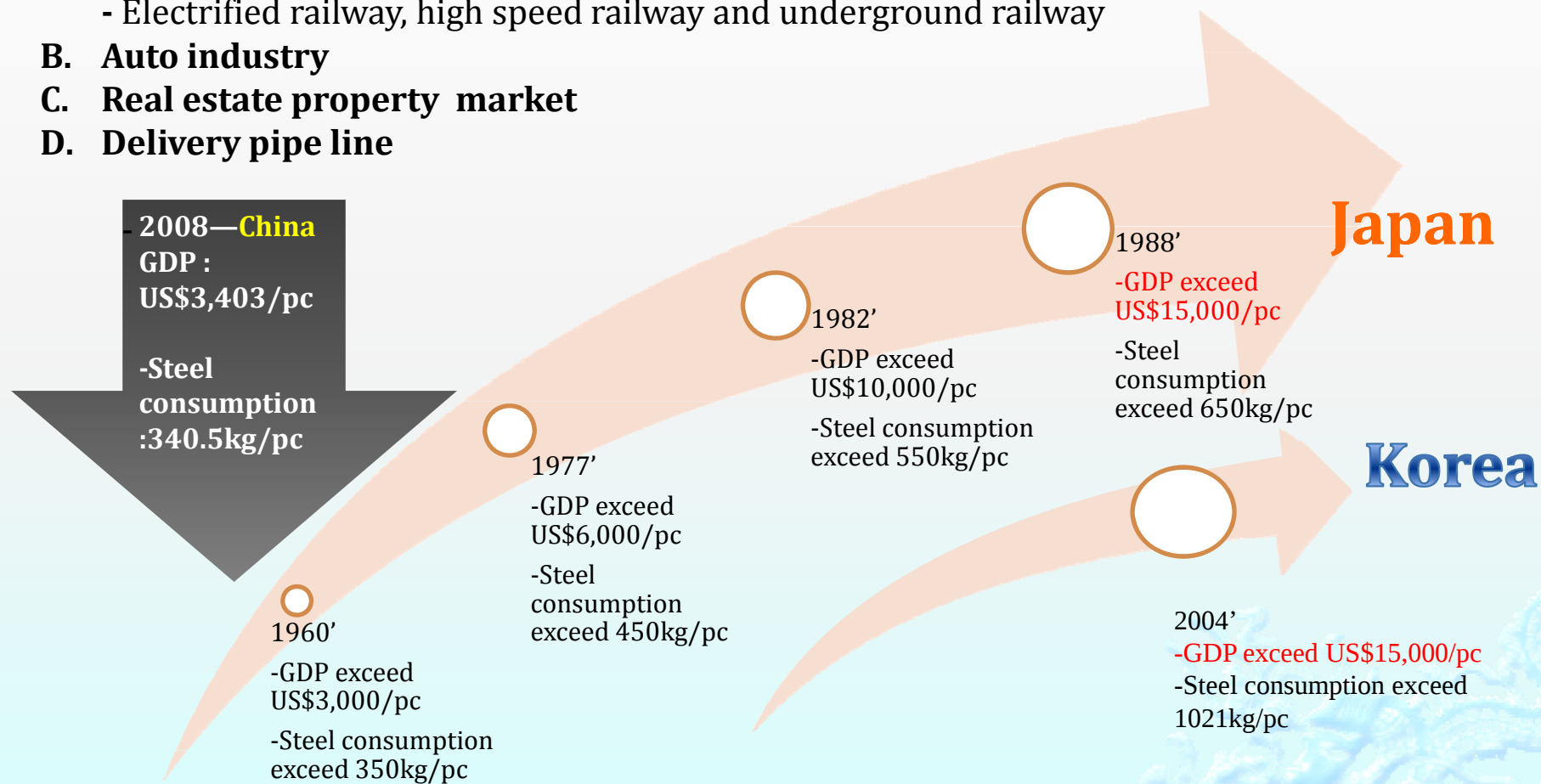
A. Develop low carbon economy

- Electrified railway, high speed railway and underground railway

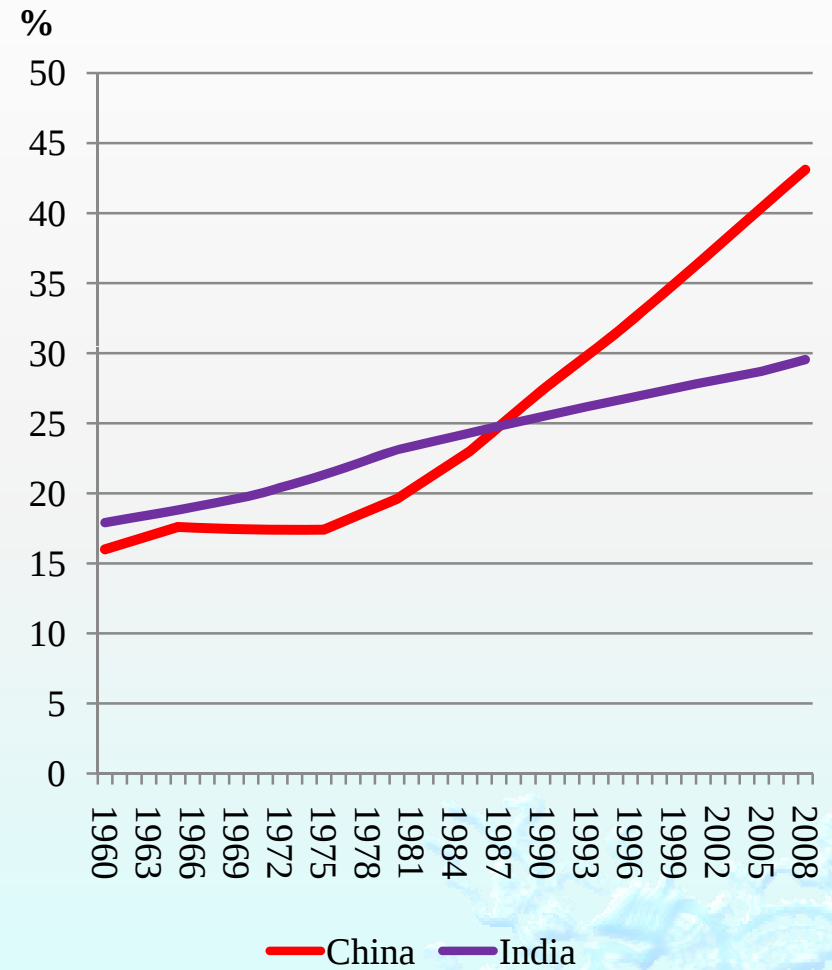
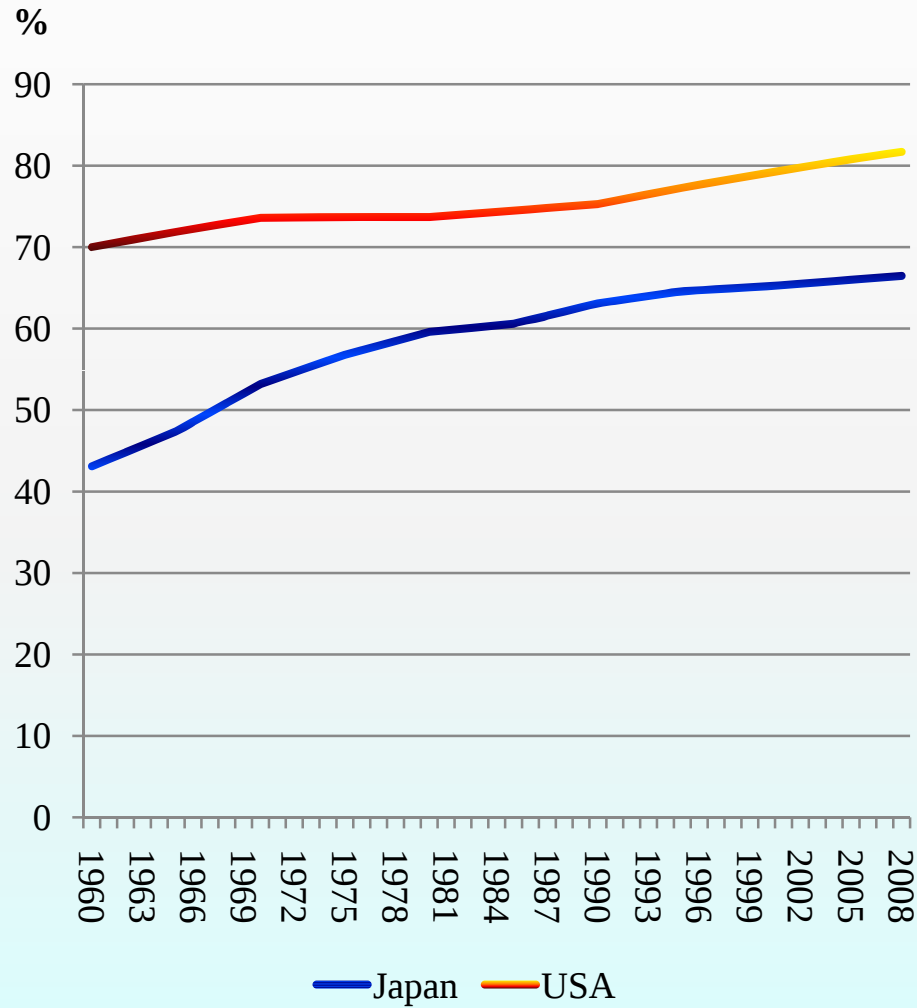
B. Auto industry

C. Real estate property market

D. Delivery pipe line



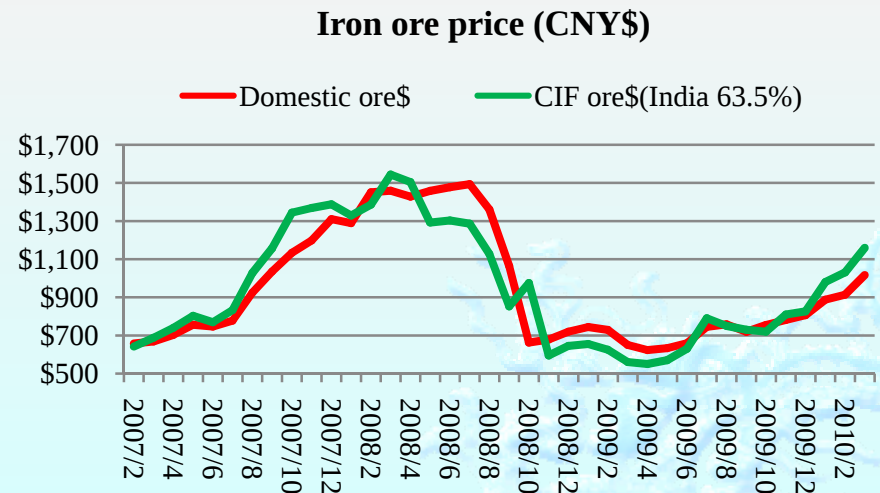
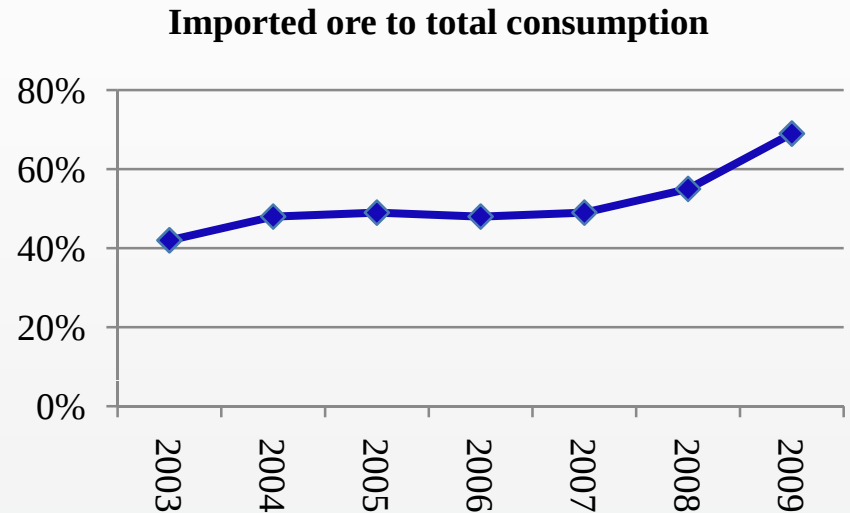
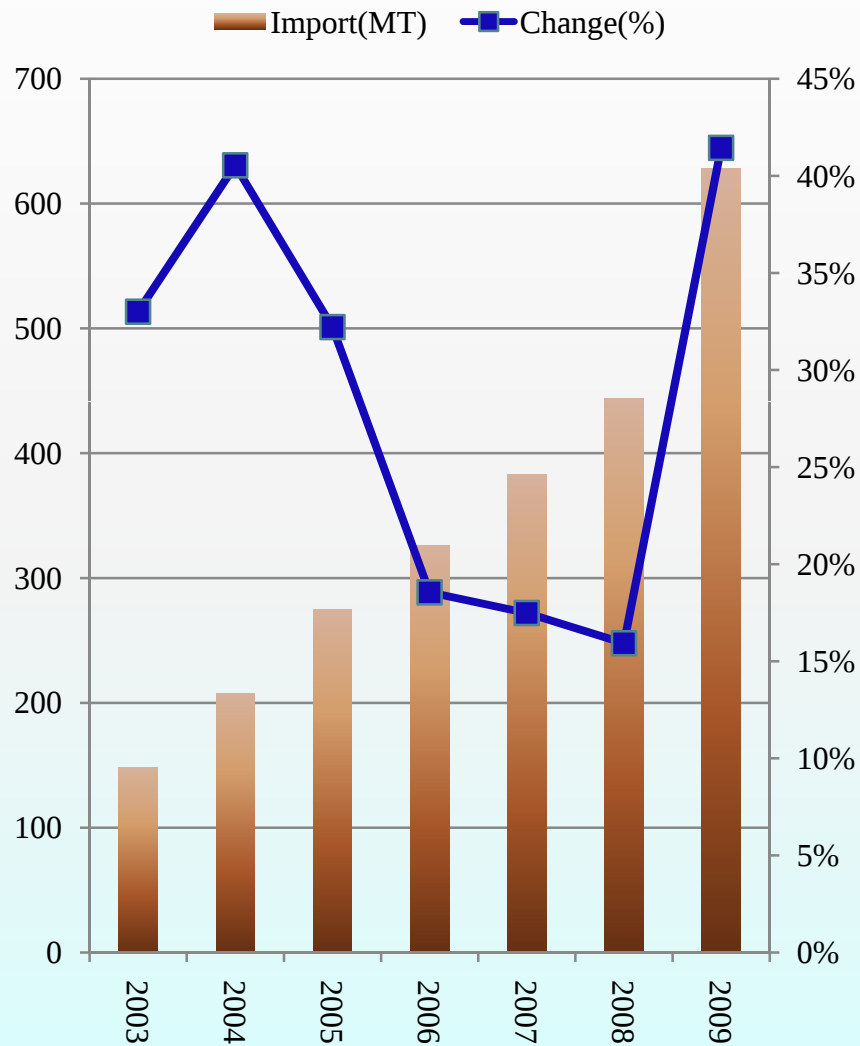
Urbanization forecast



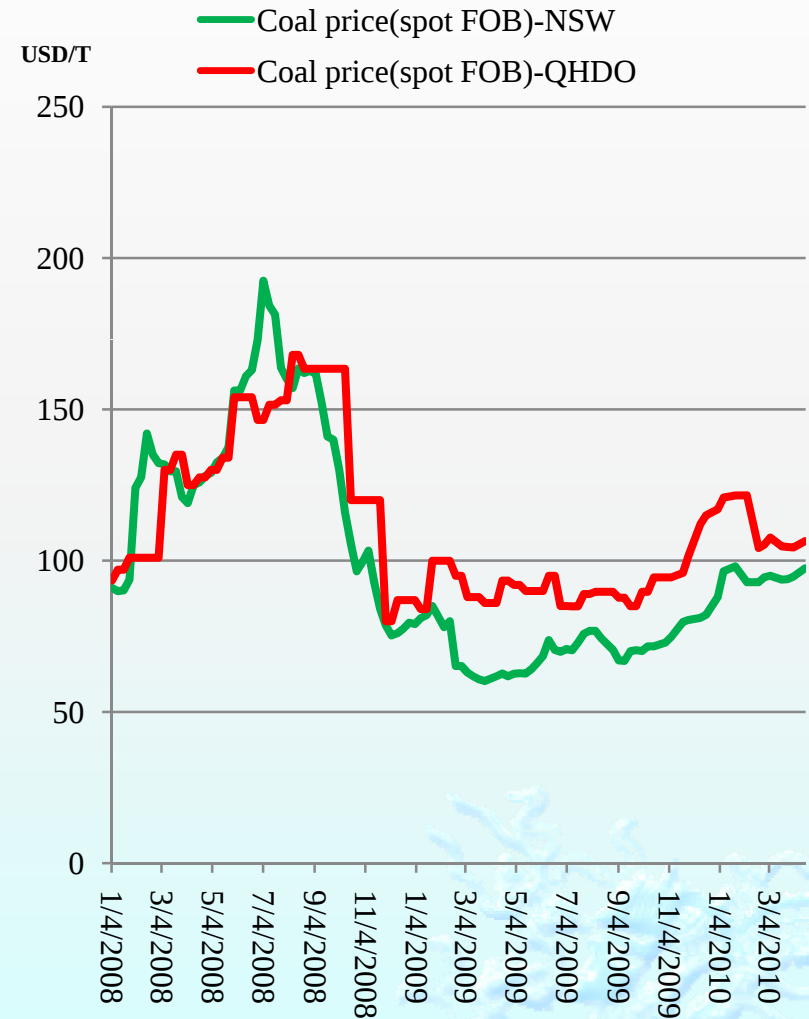
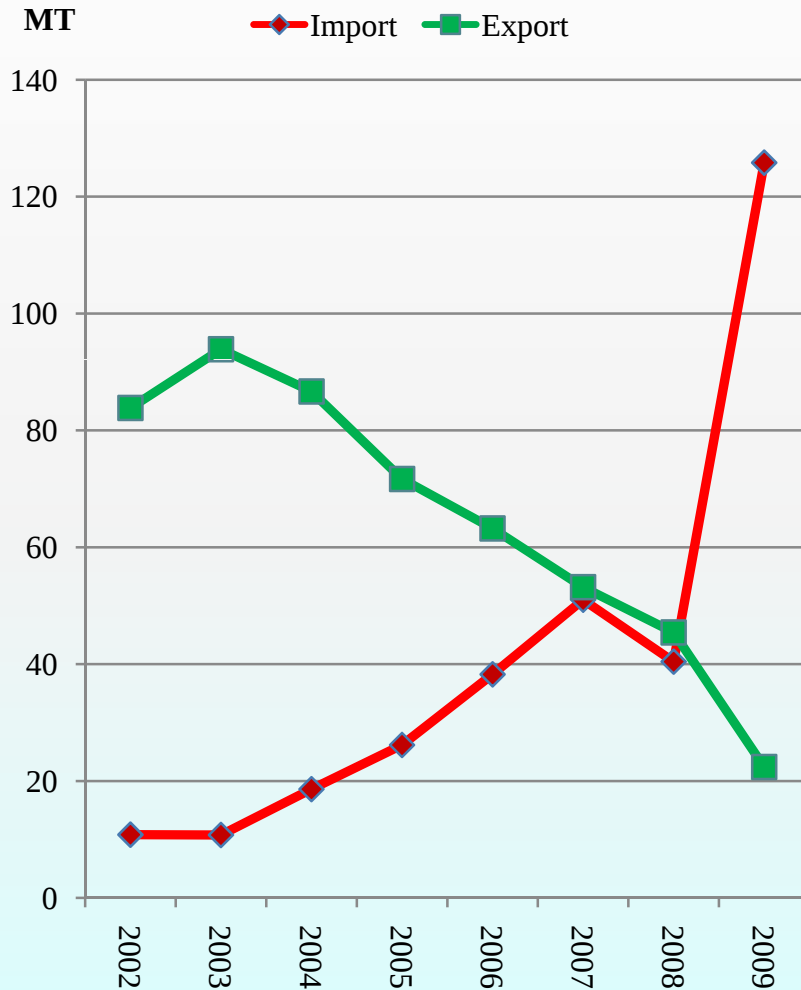
Maga infrastructure projects

- China
 - HK-Zhuhai-Macao bridge
 - South-North Water Line
 - High Speed railway
 - Smart grid
- USA
 - High Speed railway
 - Smart grid
- Trans-Asian railway
- UK: 2012 Olympic

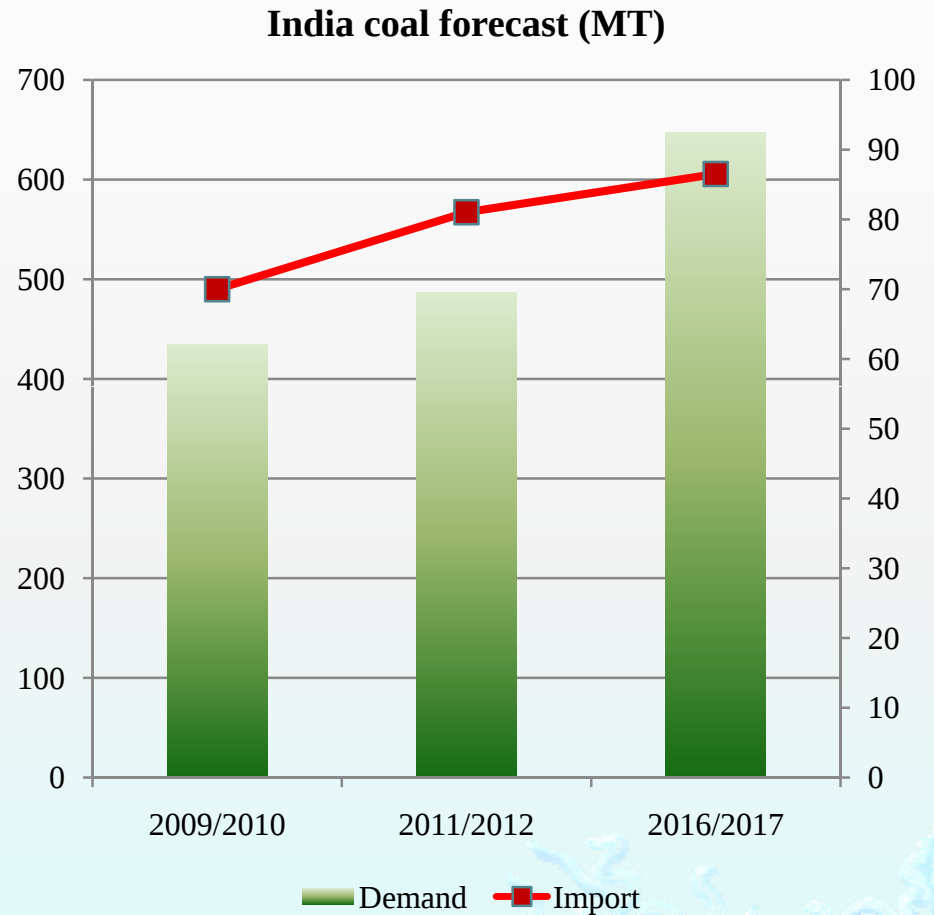
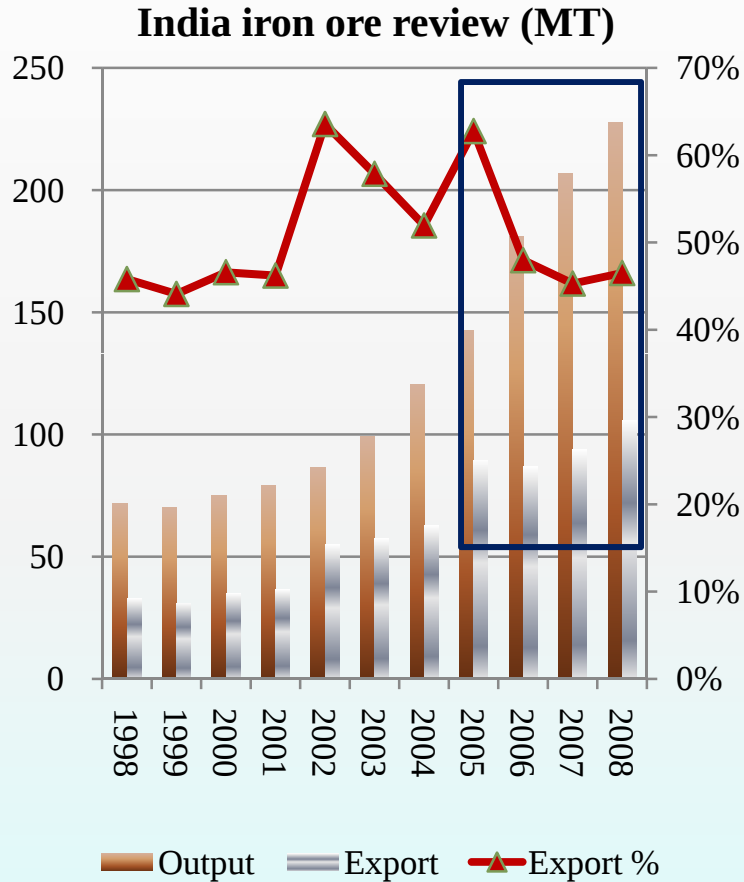
China iron ore review



China has become a net coal importer in 2009



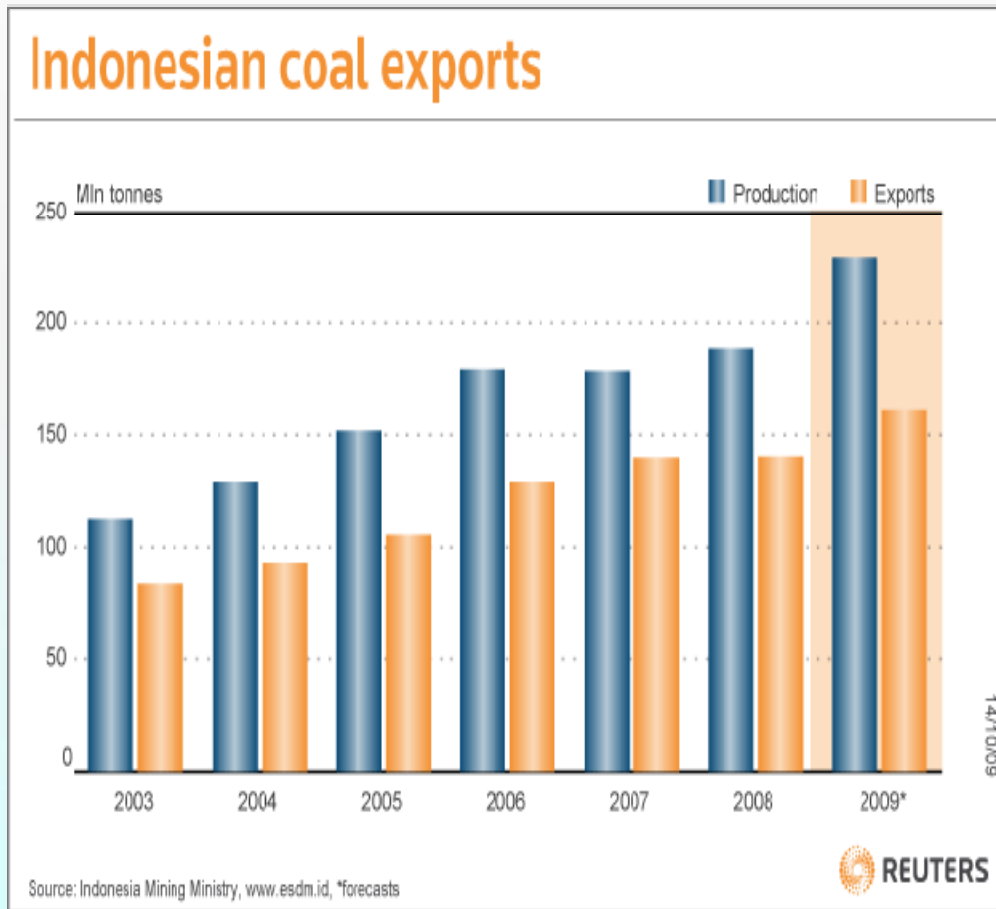
India : coal and ore



India's domestic steel capacity will touch 124MT by 2011/12 from the present about 57 MT
 -- according to India Ministry of Steel estimates

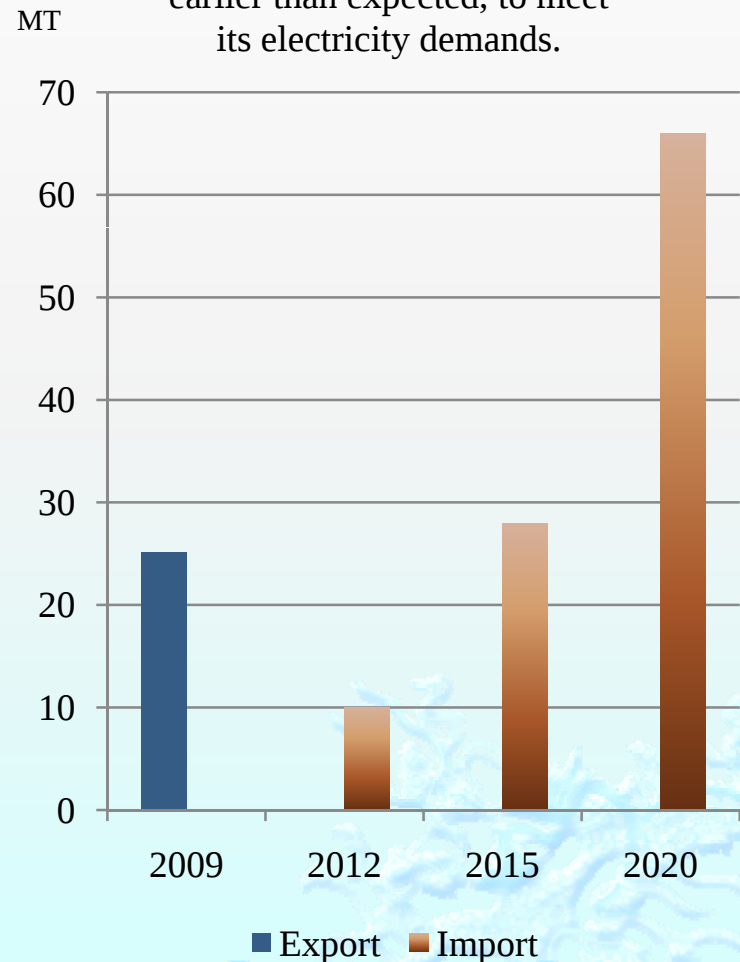
Coal Shipping impact: Indonesia and Viet Nam

From 2010, Indonesia plans to cap coal exports at 150 MT/year to ensure domestic supply

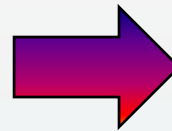


Reutersgraphix/Calvin Tien/Reuters, China World

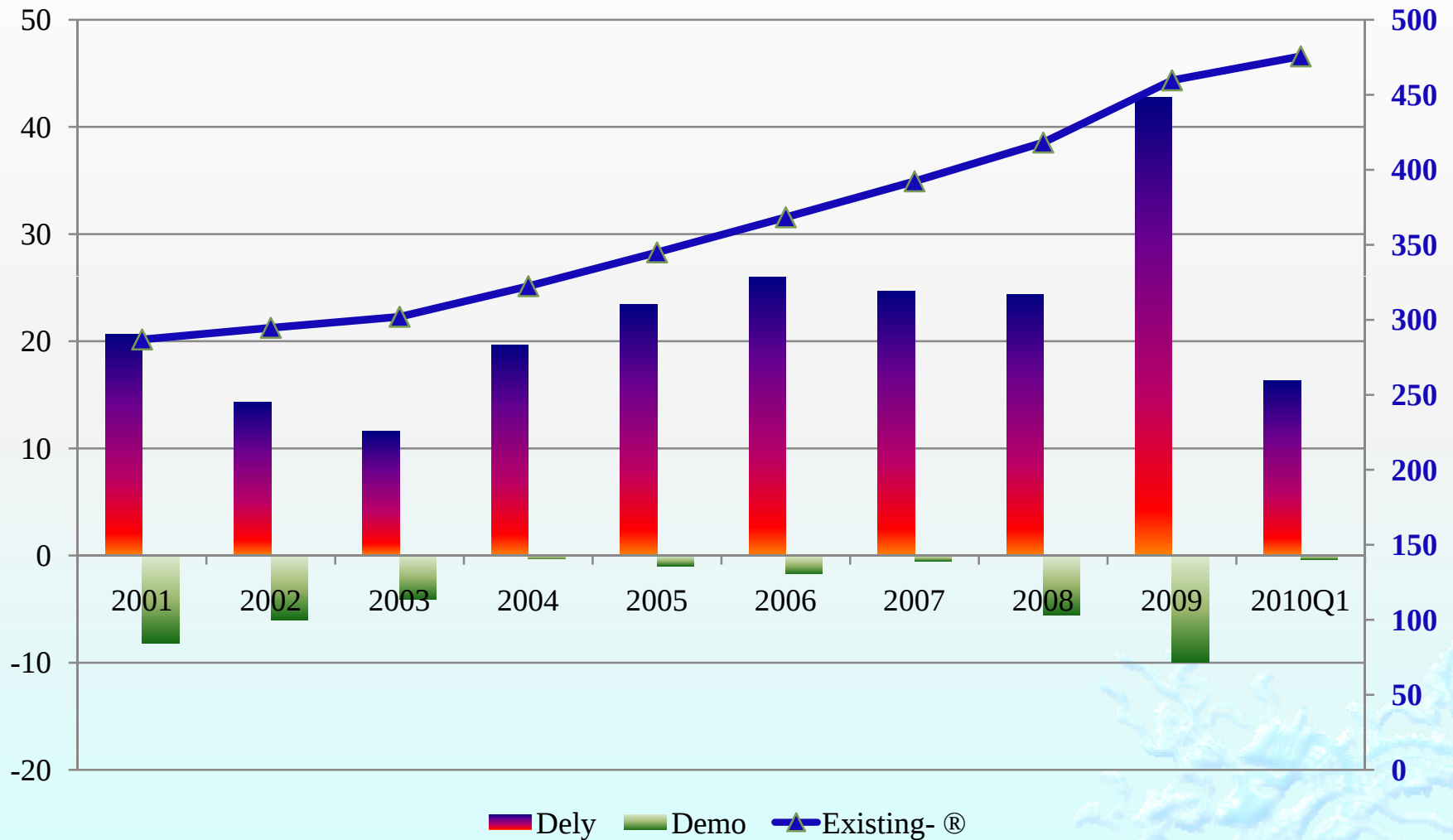
Viet Nam may need to start importing coal as early as 2012, three years earlier than expected, to meet its electricity demands.



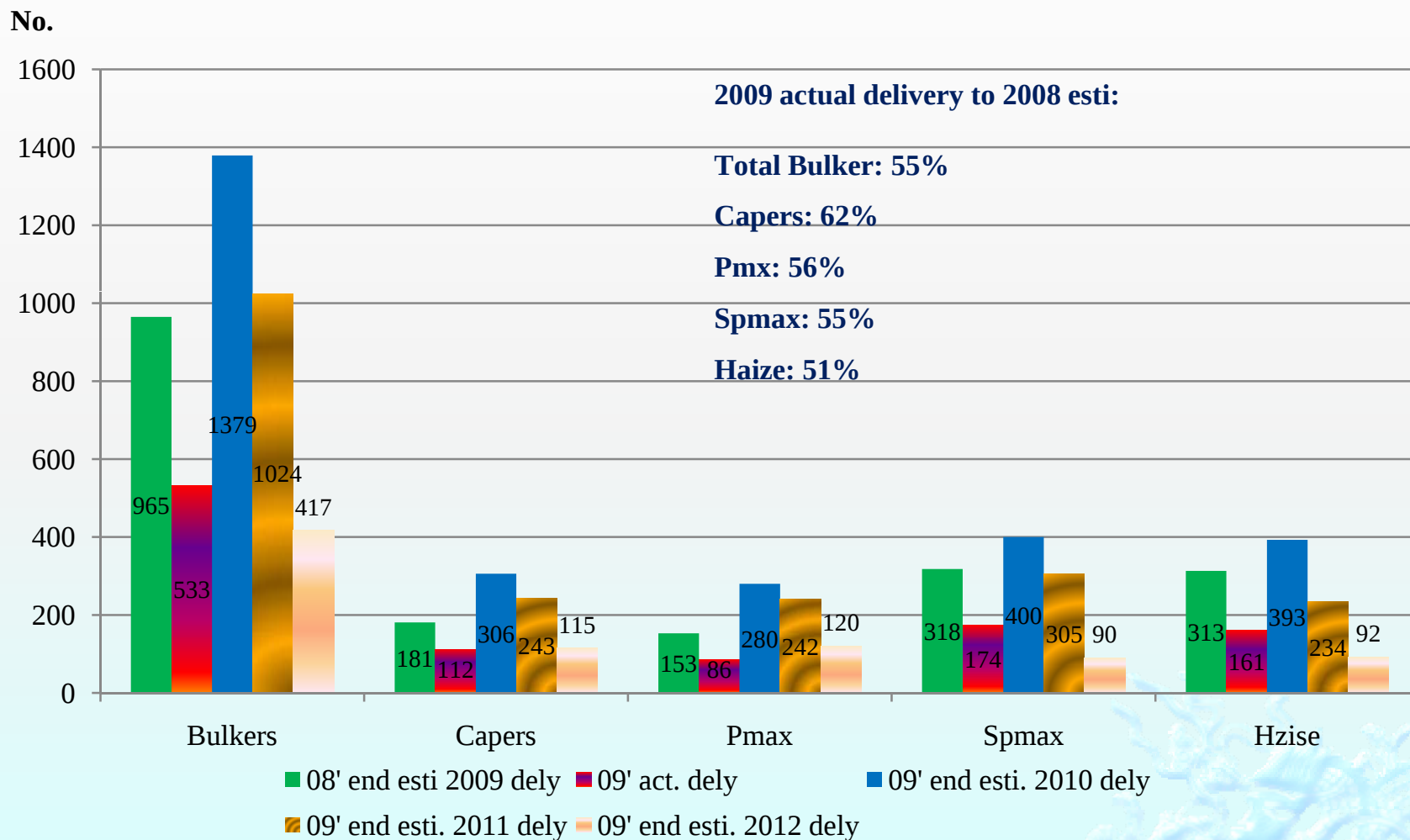
Coal trading patterns change



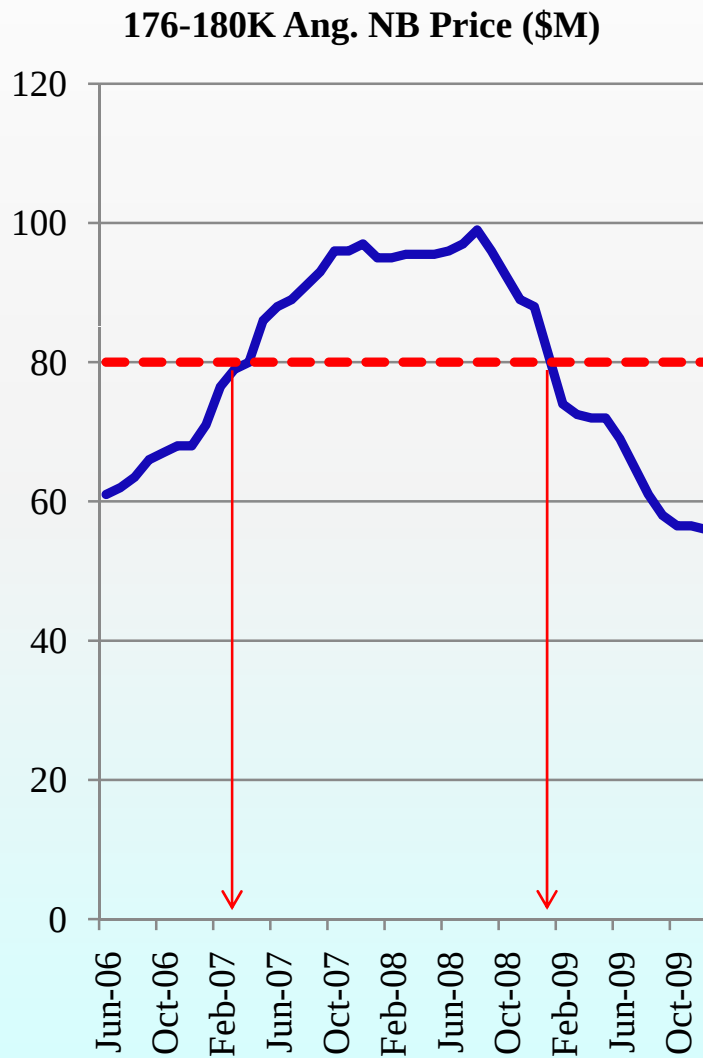
Bulker tonnage change (DWT-MT)



Bulker delivery review and forecast (2010 to 2012: over supply)

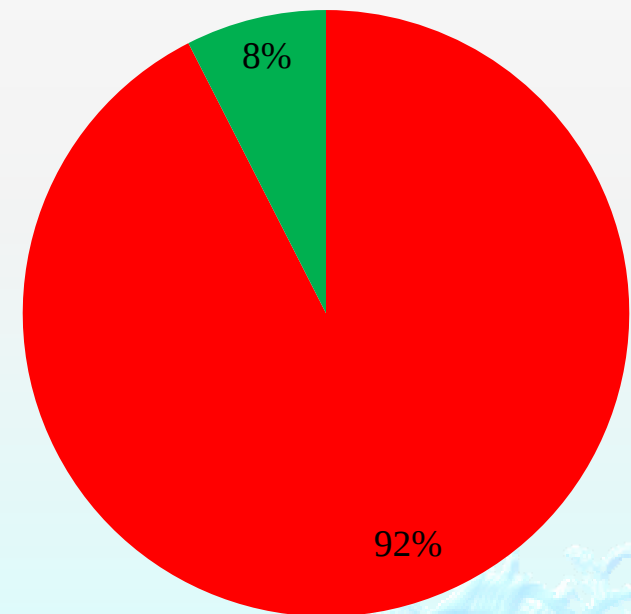


About 90% of the new orders are high price ships



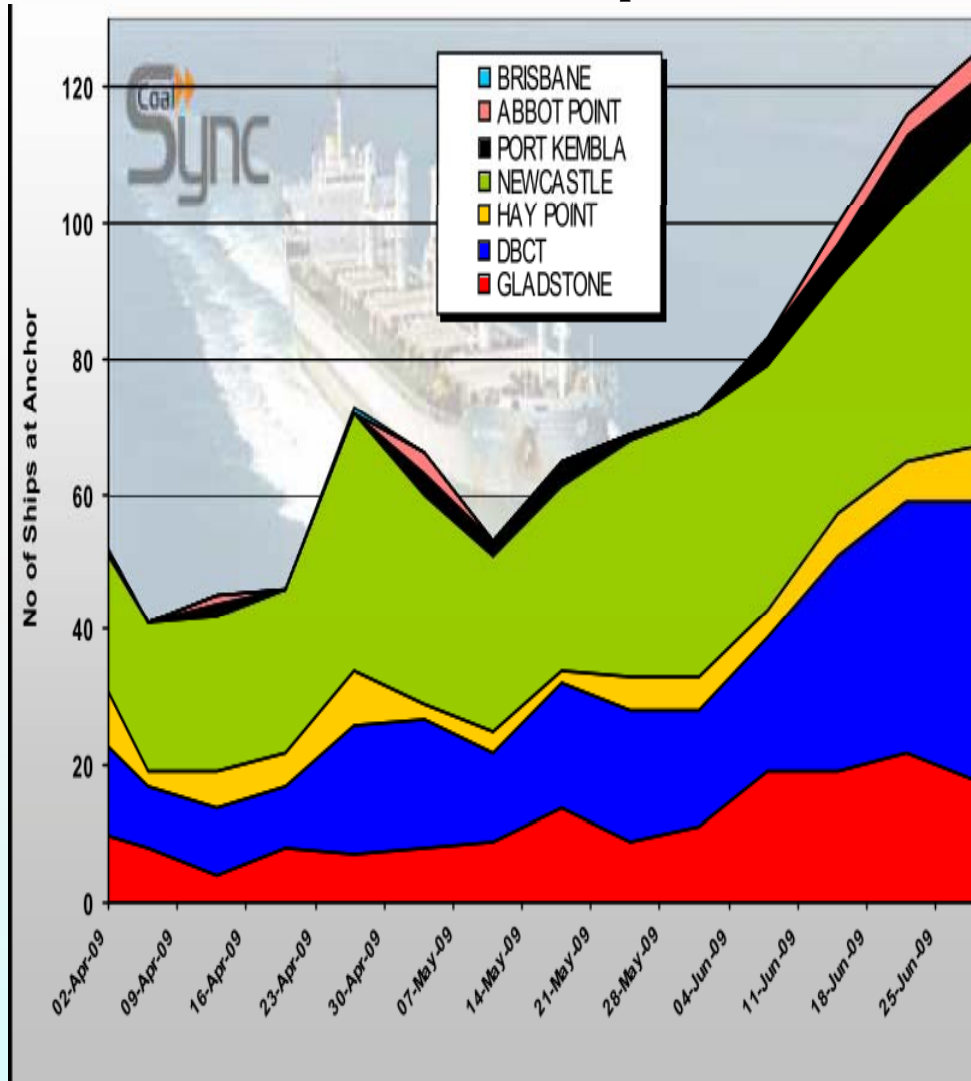
Capers Contracting date

■ 07Q2-09Q1 ■ Others



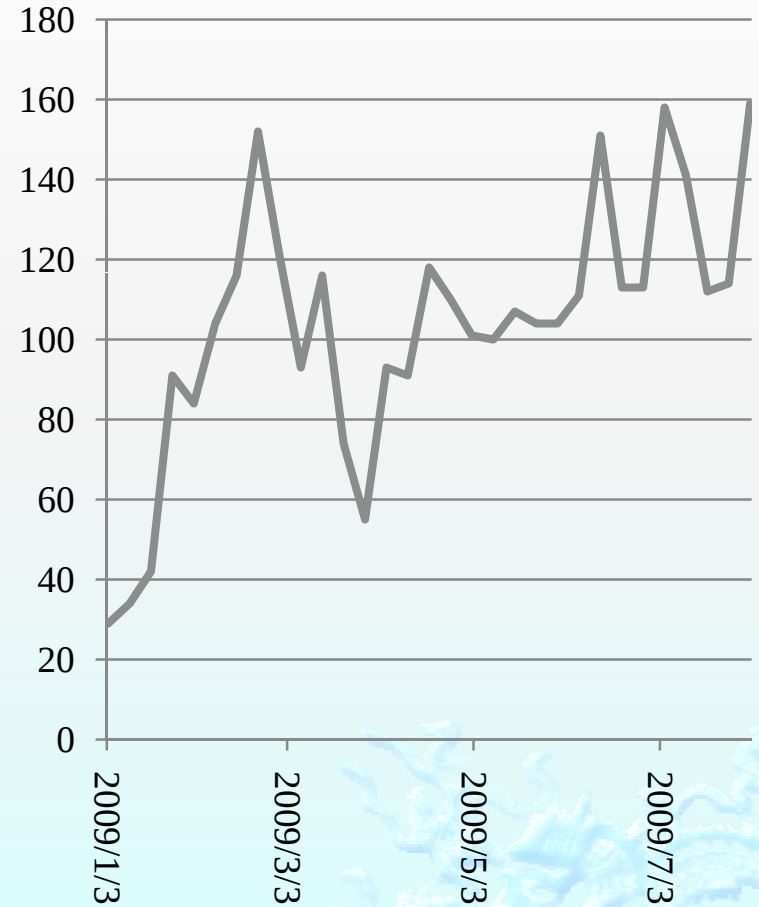
Port congestion

Australia coal ports



No of ship
at anchor

China/Brazil/Australia ore ports

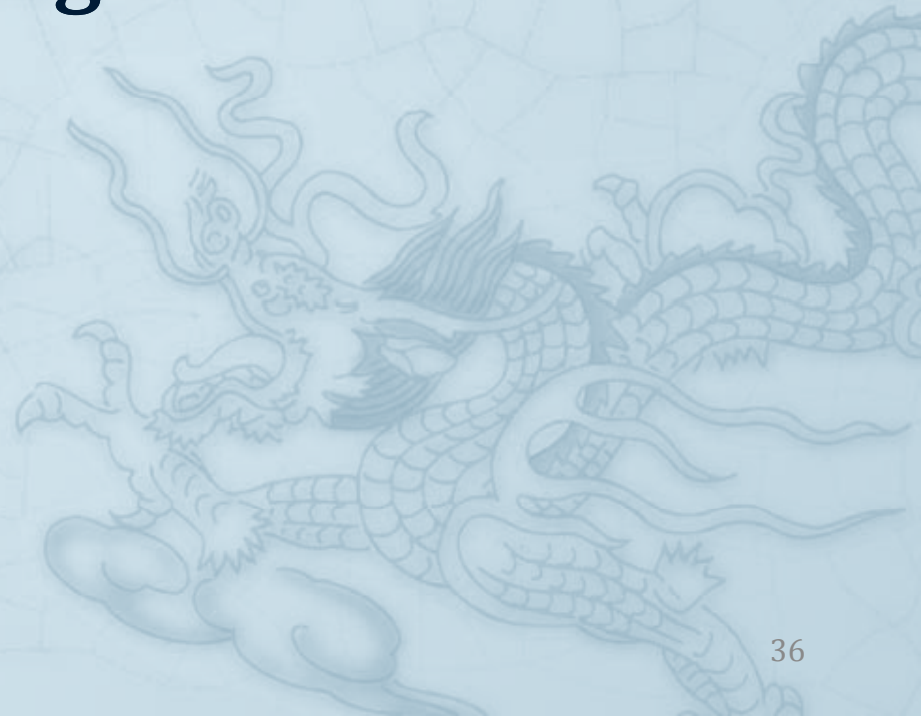


Conclusion

Over all outlook in long term: Bullish ;

Next 2 to 3 years: Tough

Our Strageties



Future Approach

Broaden existing
fleet size

3-5 year old ships

Existing orders or
fresh orders

Mergers &
Acquisitions

Buy share of existing
listed company with
asset that meet our
requirements

Outright acquisitions
of company with
asset that meet our
requirements

Questions and Answers